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EXECUTIVE SECRETARY

April 20, 1998

Mr. David Waddell, Executive Secretary Tennessee Regulatory Authority 460 James Robertson Paarkway Nashville, TN 37248

> RE: Docket No. 98-00021, American Association of Retired Persons Petition for an Investigation and/or Show Cause Order of the Just and Reasonableness of the Rates of BellSouth Telecommunications, Inc.

Dear Mr. Waddell:

Enclosed are the original and thirteen copies of American Association of Retired Persons Answer to BellSouth Telecommunications, Inc."s Motion to Dismiss.

Sincerely,

William R. Sloan
William R. Sloan

BEFORE THE TENNESSEE REGULATORY AUTHORITY IN

IN RE: Petition for an investigation and or Show Cause Order to Determine Just and Reasonableness of Rates Charged

by BellSouth Telecommunications, Inc.

Docket No. 98-0021

EXECUTIVE SECRETARY

AMERICAN ASSOCIATION OF RETIRED PERSONS ANSWER TO BELLSOUTH TELECOMMUNICATIONS, INC.'s MOTION TO DISMISS

I. INTRODUCTION

This case is about reducing excessive rates to customers of BellSouth and fulfilling the TRA's mission statement proclaiming balance and fairness to ratepayers and shareholders alike. That mission statement is being violated. BellSouth has already charged more than \$300 million in excessive rates during the last two years at the expense of over two million captive phone customers. Going forward, BellSouth can be expected to realize \$581,000 in windfall profits each and every day a decision is delayed by the TRA. The Court has very plainly said the TRA has the authority under existing regulatory statutes to set just and reasonable rates while the price regulation plan is on appeal. Thus, the TRA has a fiduciary duty and responsibility to protect ratepayers under the former regulatory statutes and live up to the true spirit and meaning of its mission statement.

The American Association of Retired Persons (AARP) respectively requests the Tennessee Regulatory Authority (TRA) to deny BellSouth Telecommunications, Inc.'s motion to dismiss our petition. BellSouth has continued to operate under the former regulatory statutes rather than under the new statutes enacted in 1995. See the Court of Appeals of Tennessee, Middle Section at Nashville decision re appeal number 01A01-9601-BC-00008, dated November 19, 1997. AARP contends the Court of Appeals

decision in BellSouth Telecommunications, Inc. vs. Greer, 1997 Tenn. App. LEXUS 668 (Tenn. Ct. App., Oct. 1, 1997) does not prohibit an earnings investigation by the TRA.

II. ARGUMENT

A. An Earnings Investigation at This Time, Under the Present

Conditions Will Not Violate the Tennessee Court of Appeals

Decision in Greer

BellSouth has continued to operate under the former regulatory statutes (not under price regulation); and will continue to do so until such time the TRA approves a price regulation plan (or the Supreme Court reverses the Court of Appeals judgment). Under the statutes effective until a price regulation plan is approved, the TRA has not only the authority but the duty and responsibility to protect ratepayers from being charged unjust, unreasonable, and excessive rates.

AARP disagrees with BellSouth's contention that "an earnings investigation under traditional rate of return regulation would violate the Tennessee Court of Appeal's recent decision in *BellSouth Telecommunications, Inc. vx. Greer, 1997 Tenn. App. LEXIS 668* (Tenn. CT. APP., Oct. 1, 1997)". There is not hint in Greer that it would be inappropriate to initiate an earnings investigation under the former regulatory statutes as AARP requests in its petition. To the contrary, the November Greer decision supports AARP's claim that the TRA does indeed have such authority,

"As a result of our stay, BellSouth has continued to operate under the former regulatory statutes rather than the new statutes enacted in 1995." pp. 4

Under the "former regulatory statutes", the TRA routinely exercises its authority to conduct earnings investigations to perform its duties to establish just and reasonable

rates. The TRA could not perform its duty under the former regulatory statutes without performing some type of investigation to set just and reasonable rates.

BellSouth attempts to minimize the significance of the November Greer clarifying decision by characterizing it as a mere "oblique reference," which does not expressly sanction an earnings investigation under the former regulatory statutes. AARP does not view this language as being obscure with little significance. It is very significant because it clarifies that the TRA has the power to exercise its authority under the former regulatory laws to protect consumers by setting just and reasonable rates while this matter is tied up in the courts. Conducting an earnings investigation is the normal process for making that determination.

B. <u>Bissell Decision Does Not Preclude TRA from Making</u> Earnings Investigation Under Former Regulatory Statutes

BellSouth, relying on Bissell, also argues that the TRA is prevented from conducting an earnings investigation under the former regulatory statutes. The November Greer decision is more recent than the earlier Bissell decision and clarifies that the TRA now has the power under rate of return regulation to protect consumers until a price regulation plan is implemented. As stated in BellSouth's motion to dismiss, Bissell found "(t)he parties all acknowledge that the information gained through the investigation would be irrelevant to BellSouth's rates". The Bissell decision was obviously (at least in part) based upon the parties acknowledgment of irrelevance. This was in relation to the setting of rates under price regulation and not applicable to an investigation under rate of return regulation which BellSouth finds themselves at this time.

Additionally, the facts in the instant case are significantly different from the facts in Bissell. The Court stated:

Neither in the briefs nor in oral argument did the PSC articulate a reason why the investigation should continue. The parties all acknowledge that the information gained through the investigation would be irrelevant to BellSouth's rates.... We think the PSC's decision to continue the investigation is simply arbitrary, a decision "that is not based on any course of reasoning or exercise of judgment." BellSouth Telecomm v. Keith Bissell, Appeal No. 01-A01-9509-BC-00400, pp 3-4, October 2, 1996.

The Court found that the PSC was unable to give a reason for conducting an investigation in Bissell. In the instant case, the TRA can provide a valid, indeed, a compelling reason for conducting such an investigation. The Court has said the TRA has the authority and AARP has made a prima face case in its Petition that BellSouth has already earned almost \$300 million in excess revenue during 1996 and 1997 according to BellSouth's own financial reports filed with the TRA. Furthermore, our Petition also shows that BellSouth can reasonably be expected to earn more than \$200 million a year on a going forward basis.

C. Court's Stay Does Not Preclude TRA from Reducing BellSouth's Existing Rates

____ BellSouth also argues in its motion:

"The AARP also ignores that the Tennessee Supreme Court is presently considering whether to grant review of the appellate court's decision; as a result, the stay entered by the Court of Appeals, which precludes the TRA from reducing BellSouth's rates, remains in effect." page 1.

BellSouth's claim that the Court of Appeal's stay remains in effect and precludes the TRA from reducing BellSouth's rates is partially true and partially false. It is true that a stay is in effect which precludes the TRA from implementing the rate reduction and price regulation plan ordered in 1996. But the November Greer decision makes it clear the stay does not preclude the TRA from exercising its authority under the "former regulatory statutes", and thus its ability to protect shareholders or ratepayers by increasing or

decreasing existing rates, as necessary, to comply with the statutory standard of just and reasonable while the price regulation plan is tied up in Court.

BellSouth's position that the TRA is powerless to reduce existing rates is undermined by BellSouth's own actions and that of the TRA during the last two years. BellSouth conveniently ignores the fact that it has filed 137 tariff changes during the last two years while the stay has been in effect. (See Attachment #1). In these tariff filings, it has proposed and the TRA has approved, reductions in access rates, long distance rates, and local phone rates to selective business customers throughout the state. What legal justification does BellSouth offer in its motion for its inconsistent position? None. In fact, it does not even mention that BellSouth itself has changed it rates numerous times during the last two years while the Court's stay has been in effect.

If BellSouth's interpretation of the stay is correct, what legal justification can the TRA offer for approving numerous changes in rates proposed by BellSouth during the last two years? Can the TRA advance the legal proposition that the stay is **not** in effect when it serves BellSouth's interest to make a change in rates, but it is in effect when the TRA initiates a change in rates to protect the interest of customers (based on a request by ratepayers)? AARP does not think so. It would be patently unfair to consumers of this state if the TRA followed this double standard in interpreting the stay that is still in effect. As we have said before, the stay that has remained in effect for the last two years is the stay that precluded the TRA's implementation of the price regulation plan.

BellSouth also argues (on page 4 of its motion to dismiss) that Greer requires the TRA to approve BellSouth's price regulation plan with the rates existing as of June 6, 1995. This is absolutely not true. TCA 65-5-209(c) states "(w) ith the implementation of a price regulation plan, the rates existing on June 6, 1995, for all basic local exchange

telephone services and non-basic services, as defined in 65-5-208, are deemed affordable if the incumbent local exchange telephone company's earned rate of return on its most recent Tennessee Regulatory Authority 3.01 report as audited by the authority staff pursuant to subsection (j) is equal to or less than the company's current authorized fair rate of return existing at the time of the company's application." (emphasis added). The plain language of the statute directs the TRA to use the "most recent 3.01 report" which is available "with the implementation of a price regulation plan." Since the "implementation of a price regulation plan" will start when the Court of Appeals issues its mandate, the most recent 3.01 report filed with the TRA during that time frame will be the basis for testing the affordability of the rates existing at June 6, 1995.

D. BellSouth acknowledges TRA is Operating Under Former Regulatory Statutes But Says TRA Can Not do an Earnings Investigation

Although BellSouth acknowledges the November 1997 Greer decision found that the TRA is operating under the former regulatory statutes, it does not explain how the TRA can reasonably exercise its authority under those statutes to set just and reasonable rates without conducting some form of review or investigation. Would BellSouth have the TRA arbitrarily exercise its authority and not perform an investigation to set just and reasonable rates, or would BellSouth simply have the TRA to limit its investigation to extracting the necessary numbers from the 3.01 report and arrive at a conclusion concerning the just and reasonableness of BellSouth's rates? Answers to these crucial questions are notably absent from BellSouth's motion to dismiss. Although not expressly stated, the only logical conclusion that can be drawn from BellSouth's arguments is that the TRA has the authority to operate under the former regulatory statutes but it is powerless to exercise that authority. That interpretation is erroneous and, if accepted, would make a mockery of the Court's clear statement that the TRA has the authority

under the former regulatory statutes and, thus, the duty and responsibility to protect customers until a valid price regulation plan is implemented.

The TRA needs to protect consumers under the former regulatory statutes. It is highly probable that it will take at least two more years before the legal issues are resolved in the price regulation proceeding unless the Supreme Court decides to hear the appeal. It has already been nearly three years and it will probably take another 2-4 months for the Supreme Court to decide if it will take the case. If the Supreme Court does not take the case, it is quite probable that when the case is remanded there is going to be a legal fight over which 3.01 report to use. The TRA itself has asked the Supreme Court in its legal brief to provide guidance on which 3.01 report to use, the old one back in 1995 or the most recent one when the case is remanded to the TRA. All parties who have followed this issue know that if the old 3.01 is used there will be no rate reduction. On the other hand, if the most recent 301 is used there is likely to be a rate reduction totaling more than \$200 million. If the Supreme Court does not provide guidance on this issue, then it is easy to see how this important issue will be tied up in court for at least two additional years before a price regulation plan is approved.

Whether or not the Supreme Court takes the case, a price regulation plan is not likely to be implemented for two or three years from now. If BellSouth's earnings continues to be excessive by \$200 million a year, this could add up to more than one half billion dollars over the next three years that consumers will pay in excessive rates.

E. AARP's Reponse to BellSouth's Argument That BellSouth's Customers Are Not Being Charged "Excessive," "Unjust" Or "Unreasonable" rates.

BellSouth's argument under this caption can be boiled down to four points:

- 1. That the 10.35% rate of return has no legal significance and can not be used to compute AARP's \$212 million overearnings figure,
- 2. That its 3.01 Report on which AARP relied needs to be adjusted downward from 19% to 13% to accurately reflect earnings consistent with other competitive businesses,
- 3. That its excessive earnings have resulted from its efforts at streamlining its operations and have not come at the expense of BellSouth's customers.
- 4. That price regulation protects customers and its rates are affordable under the new legal standard in the new law enacted in 1995.

Each argument is unfounded and should be disregarded. With respect to BellSouth's argument that the 10.35% has no legal significance, the reason AARP used that number was that it was the most recent fair rate of return finding of a regulatory agency for BellSouth in Tennessee and was illustrative of what a fair rate of return might be in today's economic environment. Obviously, any new fair rate of return finding by the TRA would be established based on current economic conditions at the time the TRA holds a hearing.

With respect to BellSouth's argument that it needs to adjust the 3.01 report so that it will provide a true picture of its earnings, this position is indeed strange in light of its successful argument to the Court of Appeals that the TRA was powerless to adjust the 3.01 to measure its rate of return under price regulation. It now argues that yellow page revenue needs to be removed and that it needs to include an additional allowance for depreciation expense. When it adjusts its 3.01 earnings report for these two items, BellSouth comes up with an adjusted 3.01 report which shows a 13% rate of return instead of the 19% reported for November 1997 under the controlling accounting and

ratemaking principles approved by the TRA (See Attachment #2, TRA 3.01). AARP disagrees that these adjustments should be made.

BellSouth also argues that customers have received substantial benefits from its price freeze and that its excessive profits have not come at the expense of its customers, but have come from its efforts at streamlining it operations. AARP would simply point out that BellSouth is still a monopoly, holding a approximately 99% share of the local phone market, and that "competition in this market is a long distance off" for the vast majority of Tennessee consumers. (See TRA Report on Status of Competition in Tennessee Submitted to the Tennessee General Assembly's House Ways and Means Committee, February, 1998). Because of the continuous, year-to-year cost savings resulting from improvements in technology, local phone rates should be declining--not frozen--and they would be if a truly competitive market existed. Contrary to BellSouth's argument, customers have been and will continue to be harmed by the absence of competition and BellSouth's ability to exercise its monopoly power to freeze prices at an artificially high level and retain the savings resulting from advances in telecommunications technology.

With respect to BellSouths argument that its rates are affordable under the new price regulation law, AARP would simply point out the obvious, and that is, that the standard we are asking the TRA to apply is the "just and reasonable" standard under the former regulatory statutes not the "affordable" standard under the new law passed in 1995.

In summary, AARP has shown that BellSouth's argument that Greer and Bissell preclude an earnings investigation is unfounded and should be ignored. BellSouth's position on the stay order is undermined by its own filing of 137 new tariffs since the stay order was entered, most of which were changes in existing rates under the former regulatory statutes. Finally, AARP has demonstrated that BellSouth's argument that its

earnings are not excessive--if certain adjustments are made to reduce the actual 18.99% rate of return-- is not only wrong but is inconsistent with the position it took on this issue in its successful court challenge.

III. CONCLUSION

For the foregoing reasons, the TRA should reject BellSouth's motion to dismiss and grant AARP's petition. The court has said that the TRA continues to operate under the former regulatory statutes until a price regulation plan is implemented. Regardless of how strenuously BellSouth objects, the TRA owes a duty to the ratepayers of this state to avoid further delay--for every day that passes customers are being charged \$581,000 per day in excessive rates--and exercise its authority to protect customers under the former regulatory statutes. AARP request that our petition be placed on the next Commission Conference Agenda and that we be allowed to present oral argument.

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Attorneys For American Association of Retired Persons

CERTIFICATE OF SERVICE

I, William Sloan, hereby certify that I have served a copy of the foregoing on Dennis McNamee, Esq., Tennessee Regulatory Authority, 460 James Robertson Parkway, Nashville, TN, 37243-0500, Guy Hicks, Esq., Attorney for BellSouth Telecommunications, Inc. 333 Commerce Street, Suite 2101, Nashville, Tennessee 37201 and L. Vincent Williams, Consumer Advocate Division, 425 Fifth Avenue North, Nashville, Tennessee 37243-0500 on April 24, 1998.

William R. Sloan ky ws

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Attachment 1

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96-027	Tariff Number	
3/1/961/2	Tariff Number Proposed Effective Date	All BellSon
DELETE THE EXISTING COUN		A Filings
3/1/36 DELETE THE EXISTING COUNTY-WIDE CALLING SWITCHED ACCESS CRE	Caption	Queryi
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96-027	3/1/96 DELETE THE EXISTING COUNTY-WIDE CALLING SWITCHED ACCESS CREDIT TO INTEREXCHANGE CARRIERS
96-028	3/1/96 IMPLEMENT RATE REDUCTIONS AS ORDERED BY THE COMMISSION UNDER DOCKET 95-02614.
96-125	7/31/96 CORRECT USOC ERRORS AND CLARIFY VERBIAGE IN THE MULTISERY AND MULTISERY PLUS TARIFFS
96-126	8/1/96 INTRODUCE THE WATSAVER SERVICE TERM DISCOUNT PLAN
96-127	7/31/36 INTRODUCE ENHANCED CALLER ID SERVICE AND CALL FORWARDING DON'T ANSWER - RING CONTROL AND
96-132	
96-130	BV196 FILE A CONTRACT SERVICE ARRANGEMENT.
96-147	8/21/96 REVISE THE ACCESS SERVICE TARIFF TO MIRROR THE SWITCHED TRANSPORT RATES
96-148	8/21/96 OFFER CONTRACT SERVICE ARRANGEMENT TN96-2944-00
96-152	8/23/96 REVISE THE NOTIFICATION PERIOD FOR PROMOTIONS FROM THIRTY DAYS TO ONE DAY
96-159	RIOUS DID RATES
96-158	10/16/96 OBSOLETE SEMIPUBLIC TELEPHONE SERVICE.
96-169	9/16/96 INTRODUCE FLEXIBLE CALL FORWARDING SERVICE FOR BUSINESS.
96-173_	9:19:50 MOD: Y THE INTERCONNECTION FOR MOBILE SERVICE TARIFF
96-174	9/19/96 MAKE A TEXT CHANGE
95 176 -	SIGGING TO MICHING OF SERVICE REGILATIONS FOR BUSINESS LOCATIONS
96-1//	10/256 LIMIT THE NUMBER OF RESIDENCE SERVICE LINES PER LOCATION TO TEN (10)
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96-191	10/7/96 OFFER CONTRACT SERVICE ARRANGEMENTS: TN96-0079-04, TN96-0080-02, AND TN96-1075-01
36 102	
96-154	10:996 IN TRUDUCE MESSAGE WAITING INDICATION - AUDIBLE/VISUAL FOR RESIDENCE CUSTOMERS
96-196	
96-200	10/14/96 INTRODUCE ENHANCEMENTS TO NATIVE MODE LAN INTERCONNECTION SERVICE
96-204	VITH OF
96-205	10/18/6 INTRODUCE COIN REFUND AND REPAIR REFERRAL SERVICE.
96-206	10/21/96 OFF ER CONTRACT SERVICE ARRANGEMENT TN96-1507-02
\$6-207	10/23/26 IN TROQUEE PATHLINK AND BUSINESS SAVER SERVICE AND OBSOLETE MEGALINK ISDN. THE EXCHANGE AC
96-208	10/24/96 INCREASE THE DIRECTORY ASSISTANCE SERVICE PER CALL RATE
96-213	117796 CLARIFY THE CONDITIONS UNDER WHICH THE COMPANY SHALL DISCONTINUE SERVICE OR REFUSE TO PRO
96-217	Ì
96-219	10/31/96 INTRODUCE SMARTLINE SERVICE TO PUBLIC TELEPHONE ACCESS SERVICE SUBSCRIBERS.
96-221	ξĒ.
96-225	11/11/96 OFFER CONTRACT SERVICE ARRANGEMENT TN96-0951-02
. 96-230	11/15/96 OFFER CONTRACT SERVICE ARRANGEMENT TN96-2924-00.
96-231	11/16/96 OFFER CONTRACT SERVICE ARRANGEMENT TN96-6105-00.
96-236	11/18/99 INTRODUCE AUTOMATIC INTERCEPT SERVICE AND CALL TRANSFER FOR DIRECT INWARD DIALING SERVICE
96-240	
96-250	12/2/96 INTRODUCE FLAT RATED MEMORYCALL VOICE MAILBOX FOR BUSINESS.
96-251	12/1/95 MIRROR THE INTERSTATE ACCESS TARIFF FOR BILLING NAME AND ADDRESS FOR AUTOMATIC NUMBER IDE
96-252	12/3/96 INTRODUCE MULTISERV, MULTISERV PLUS AND DIGITAL ESSX SERVICE FOR SEVERAL NEW ELECTRONIC BU
96-264	

All BellSouth Filings

5/19/7 OFFER CONTRACT SERVICE ARRANGEMENT TN96-7250-00. 5/6/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-6183-00. 5/7/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-6183-00. 5/5/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-7346-01.	משאר שלייונש
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4/16/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-6465-01	97-098 4/16/97 OFFEI
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4/1/97 COMPLY WITH THE FCC ORDER 96-439 CONCERNING THE RECLASSIFICATION OF PAY TELEPHONES.	97-057 4/1/97 COMF
3/26/97 MODIFY THE GENERAL SUBSCRIBER SERVICES AND ACCESS SERVICES TARIFFS TO RENAME CERTAIN PRO	97-057 3/26-97 MODI
3.1297 ALLOW PROVISIONING OF FUNHANCED CALLER ID ON A SERIES COMPLETION ARRANGEMENT	97-04) 3:12/97 ALI O
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15.97 MODIFY THE ADDRESS SERVICE TARRET TO REDUCE INTRASTATE ACCESS CHARGES	97-329 C.15/37 MODI
2/27-97 OFFER CONTRACT SERVICE ARRANGEMENT TND6-4742-01	
2/28/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-6783-01	
2/28-97 REDUCE DAILY RATES FOR CUST. CHANGE ACTIVITY AND ELIMINATE THE SVC. ESTABLISHMENT CHARGES	
3/1/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-5814-01	97-022 3/1/97 OFFE
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2/17/97 MODIFY FAST PACKET SERVICES	2
ANGEMENT TN96-4451-00	
1/13/97 OFFER INWARD AND OUTWARD NETWORK ACCESS REGISTERS (NARS)	
1/1/97 RESTRUCTURE THE WATS AND TFD USAGE RATES	96-282 1/1/97 REST
2/23/96 OFFER CONTRACT SERVICE ARRANGEMENT TN96-2998-00.	96-276 12/23/96 OFFE
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2/16/36 INTRODUCE MEGALINK PLUS SVC. MODIFY SMARTPATH SVC. AND REMOVE THE CHARGE TO MOBILE SVC. B	96-271 12/16/96 INTR

10/10/97 TO PROVIDE FOR UPGRADES TO SEVERAL MEMORYCALL SERVICES (INTRASTATE)	10/10	97-358
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	TO.	97-356
	100	97-350
	193	97-346
10/16/97 TO DELETE THE TRAIL OFFERINGS OF FRAME RELAY AND SMDS	10/10	97-345
9/25/97/CONTRACT SERVICE ARRANGEMENT FOR REVIEW AND APPROVAL	972	97-342
9/25/97 TO MODIFY THE CALL RETURN FEATURE TO COMPLY WITH THE FCC ORDER IN DOCKET NO. 97-281	9/2:	97-339
	31.5	97 327
9/15/97 TO REMOVE THE REQUIREMENT THAT HUNT GROUP FACILITIES FOR ISDMI AND SMDI MUST BE OTHER THAN	11/6	97-326
9/15/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-1855-03.	9/1	97-325
9/10/97 TO DEFER CONTRACT SERVICE ARRANGEMENT TN97-4315-00.	11/6	97-324
9/8/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-4617-00.	9/0	97-320
9/497 OFFER CONTRACT SERVICE ARRANGEMENT TN97-4161-00	94	97-913
9/297 OFFER CONTRACT SERVICE ARRANGEMENT TN97-4019-00	19	97-312
9/3/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-3942-00	97	97-311
8/28/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0175-00	8/2	97-303
B/15/97 MODIFY THE ACCESS SERVICES TARIFF TO ALLOW SPECIAL PROMOTIONS	B/1.	97-2B6
8/14/97 REVIEW AND APPROVAL OF CONTRACT SERVICE ARRANGEMENT TN97-3797-00	BV1	97-281
8/13/97 REVIEW AND APPROVAL OF CONTRACT SERVICE ARRANGEMENT TN97-3836-00.	8/1.	97-277
8/5/97 OFFERS SERVICE CONTRACT AGREEMENT TN97-3741-00	876	97-275
730/37 INTROFLAT RATE NAR OPTION FOR MEGALINK CHANNEL SERV_FLEXSERV SERV AND LIGHTGATE SERV.	7/3	57.273
750/97 OFFERS CONTRACT SERVICE ARRANGEMENT TN97-2162-00	الله الله الله الله الله الله الله الله	97-264
23/9/ ADD 2 NEW FEATURE GROUPS TO THE MULTISERV SERVICE TARIFF.		97-261
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720:97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-5923-00.		97-257
725/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-1641-00		97-255
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7/23/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0789-00	7.2	97-242
7/22/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0134-00	1/2	97-240
7/21:97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-1320-00	72	97-239
7/1897 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0244-00.	1,1	97-237
711.97 CREATE A NEW EXCHANGE TO SERVE THE VANLEER CUSTOMERS RESIDING IN HOUSTON COUNTY	7/1	97-236
7/17/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0198-01	7.5	97-235
ARRANGEMENT	1972	97-233
7/14/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0930-00.	7//	97-227
7/11/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0165-00	7/1	97-226
7/15/97 OFFER CONTRACT SERVICE ARRANGEMENT TN96-8091-01	7/1	97-225
7/10/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-2002-00	7.5	97-222
SERVICE ARRANGEMENT		97-218
7/8/97 OFFER CONTRACT SERVICE ARRANGEMENT TN97-0137-02.		97-217

1/1/38 TO REFLECT THE ANNUAL MEGACOM ACCESS ADJUSTMENT	97-391
10/30/97 TO INTRODUCE NEW NONRECURRING CHARGES FOR SHORT INTERVAL SWITCHED AND SPECIAL ACCESS	97-390
10/29/97 FOR REVIEW AND APPROVAL OF CONTRACT SERVICE ARRANGEMENT TN97-4175-00	97-385
10/27/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-4972-00	97-382
10/24/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-1880-03	97-379
10/22/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-5077-02.	97-375
10/20/97 TO OFFER CONTRACT SERVICE ARRANGMENT TN96-7822-01	97-374
10/16/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-4621-00	97-365
10/15/97 TO CHANGE THE NAME OF MULTIPOINT VIDEO CONFERENCING SERVICE AND TO PROVIDE SERVICE CHANGE	97-364
10/15/97 TO OFFER CONTRACT SERVICE ARRANGEMENT TN97-5195-00.	97-363
Tarin Number Proposed Effective Date Caption	I ADDI NUMBER F



BellSouth Telecommunications, Inc. Suite 2104 615 214-6520 Fax 615 214-8858

Charles L. Howorth, Jr. Regulatory Vice President

Suite 2104 333 Commerce Street Nashville, Tennessee 37201-3300

February 24, 1998

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FEB 25 1998

TN REGULATORY AUTHORITY
TELECOMMUNICATIONS DIVISION

Ms Lynn Woods Tennessee Regulatory Authority Nashville, Tennessee

Dear Ms Woods:

Attached are two separately-calculated Tennessee PSC 3.01 Reports for November, 1997. The first report reflects a rate of return based on the old Tennessee Public Service Commission requirements and includes implicit subsidies such as expense adjustments, BAPCO imputations and depreciation at Commission prescribed rates. The second report provides a PSC 3.01 based on BellSouth Telecommunications regulated books of account. This report includes BAPCO revenues as booked, appropriate depreciation rates and no expense adjustments.

The second report generates a 12 month ending rate of return of 13.01%. This report is the most accurate representation of BST's earnings for the 12 month period ending November 30, 1997.

Sincerely,

Regulatory Vice President

Charlie Howyh

Attachments

cc: Mr. L. Vincent Williams

MONTHLY REPORT OF TENNESSEE REVENUES, EXPENSES AND INVESTMENTS - TELEPHONE COMPANIES

1000 大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大		OR THE MONTH	A depth to the		YEAR-TO-DATE		TAOM C1	US TO DATE	
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					A STATE OF THE PARTY OF THE PAR	74.5	423 W. 1 W. 1 Act 2.	1	10) c. e.s L.
OPERATING REVENUES						-			
1 Local Revenues (5000 to 5069)	84 667	•	722.80		•				
2 Access Development (5080 to 5084)	* 62 06		_		9	895,853		-	975 780
(Acord to continue of the cont	750'65	32,589			368.451	88 921			03.60
3 Long Distance Revenues (5100 to 5189)	8.260	305		85 705	1776	04000		•	710.78
4 Miscellaneous Revenues (5200 to 5270)	9218	200			0//2	878'10			91,860
5 Uncollectible Revenues (5300 to 5300)	634.4	100	777'0	760'101	10,880	90,712		10,701	98.563
& Total Cooming Description of the Laboratory	200	8	G10,1		1,461	11,001			11844
d rotal Oberating Revenues (L1 to L4 tess L3)	140,529	33,764	106,765	1.528,060	381 646	1 148 414	•	100	
							064'000'1	414,825	1,252,071
OPERATING EXPENSES									
7 Plant Specific Expenses (8110 to 8441)	20000								
	080'07	570'G	15,067		64,432	187.919	272 180		907 000
a Frant Nonspecific Exp (6510 to 6540)	2,065	1,284	3,781		19.053		100		202.130
9 Depreciation & Amortization (6560 to 6565)	29 328	7 691	71816		200.00	_	95/728		62,044
10 Customer Operations Exp (6810 to 6623)	18.548	100.0	100,14		//c [.] 78		343,149		253.324
11 Comprate Operations For (8710 to 8700)	200	709.7	ACQ'CL	152,597	31,851		172.078		135 647
footopici to dra signatura constato de se	117'77	/£6'*	17,340		30.708		152 530		10000
12 Other Operating Taxes (7230 + 7240)	992'9	1.396	5 170		10 504		000,301		116,122
13 Federal Income Taxes (7210 + 7220 + 7250)	20 711	MILY	45 377		*00'01		580.78		88.344
14 Total Operating Expenses (17 to 113)	120 583	20,00	0.00	•	9C/-S		160,237	40.907	119,330
15 Net Operating Income (18 Agents 14)	9700	20,07	010.24	1,161,741	288,040	875,701	1,270,023	312.574	857 448
4 None for (2000 2000 to 2000 to 2000 to 2000)	048.81	181.0	14,755		92,606	270,713	396 972	102 351	204 622
ים ואמוסף וויה (י וסט'יסורים מיסורים ושמוסים מיסורים ושמוסים	(857)	(5/5)	337	2,370	(83)	2 463	2046		770,007
17 Interest Expense (7510 to 7540)	4,454	1.068	3 366	42 407	10000	000.00	200	2	3,264
18 Extraordinary Items (7610 to 7640)				78,387	060'71	669 AC	60,041	14,743	45,298
19 Nonregulated Income Items (7990)			•	_	5		0	0	0
20 Net Income	7 2 3 4		-	5	0	0	0	0	o
1	P. 2,2,2	ayc's	11,728	316,093	82,615	233,478	340,340	87.750	252 580
									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

一人では行用の日本のでは、これには、これには、これには、	BALANCE	BALANCE END OF MONTH,		AVERA	AVERAGE 12 M.T.D.	
一番の中では、日本のでは、日本のでは、日本のでは、日本のでは、一本、日本の日本のでは、日本の日本のでは、日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日	E. COMBINED	INTERSTATE	MTRASTATE	COMBINED	MATCHETATION	The Party A Company
SELECTED BALANCE SHEET ITEMS (2) AL		•	(E)	, Company (1)		HIVIOUNI
21 Plant in Section (2110 to 2800)	100 100	Taring War wash	A (11/11/11/2	(II)	(0)	(d)
בי נישוי או ספושים (ציוס מס מספו)	4.657.304	1,258,874	3,598,490	4.732.608	1 224 873	3 507 035
22 Property Held For Future Use (2002)	0	0				C
23 Plant Under Construction (2003 to 2004)	28 447	858 8	0000	2 11 10	- !	7
24 Plant Acquisition Adjustment (2005)			000	RC1'17	7/1.7	20,582
	•	•	5	0	0	C
C2 Malenda & Supplies (1220)	14,803	3,865	11,038	18.190	4717	274.72
28 Depreciation Reserve (3100 to 3800 less 3300)	2,303,378	810.348	1 693 032	200 300	100, 100	0.00
27 Unamortized Investment Tay Credit (4320)	010 66	100	10000	107,004,4	/0/. F oc	006,028,1
	010,54	AOC'C	50.71	25,136	5,762	19.374
28 Accumulated Deferred Income Taxes (4340)	340,596	85,321	255,275	329 754	82 048	946 906
29 Preferred Stock (4510) - Total Company *	c	20000			04.90	009'017
20 Common Clast (AR40) Tells Common C	1 000	***************************************	ACCOCA	3	DOOOD	XXXX
Su committed stock (4310) - Lotte Company	7,032,184	3000X	хосох	7,072.430	XXXXX	ADDOOR .
31 Add1 Paid in Capital (4520) - Total Company *	0	XXXXX	XXXX		Account	3000
32 Retained Earnings (4550) - Total Company *	3.908.187	NO COOL	*******	2 062 620		
23 John Term Dahl (4240 to 4270), Total Company	400000			2,626,048	XXXXX	XXXX
ALBERT OF THE PROPERTY OF THE PROPERTY OF	0,003,004	XXXXX	XXXXX	6,374,686	XXXXX	20000

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FEB 25 1998

TN REGULATORY AUTHORITY TELECOMMUNICATIONS DIVISION

TYPE OF SERVICE (a)	RESIDENCE (b)	#BUSINESS	(d)
33 1 Party	· · · · · · · · · · · · · · · · · · ·	()	(d)
34 2 Party			
35 4 Party			
36 Multi Party			
37 Other			
38 Total	1.857.087	762.263	2,619,350

INSTRUCTIONS

- 1. This report is required of telephone companies which had operating revenues for the preceding year in excess of \$1,500,000 as provided in the Commission's rules. Prepare on a typewriter and file within 60 days after the end of the calendar month covered by the report. Show amounts adjusted to the nearest thousand dollars unless directed otherwise.
- 2. If Tennessee data is not available for multistate companies, include total company operations under the combined columns and note that the data represents total company.
- If any amount for the current month differs materially from that for the previous month a year ago and the difference is not self explanatory, annotate the amount and explain the occasioning facts under "Remarks".
- 4. Average for the 12 Months-To-Date shall be computed on an average monthly balance basis.

_ REMARKS

- INTRA-COMPANY INVESTMENT COMPENSATION: Beginning October 1985, Intra Company Investment Compensation was journalized to Account 671, Operating Rents, on a combined basis subject to taxation. Operating rents are included in Plant Specific and Corporate Operations Expense. Prior to October 1985, comparable costs referred to as Compensation-Net were likewise included in Other Operating Expenses but were reflected net of tax.
- 2. NET OPERATING INCOME: White page contributions are reflected in the respective expense and income categories.
- 3. LONG TERM DEBT: Amounts shown on line 32 include Funded Debt and Other Long Term Debt.
- 4. NONREGULATED ACTIVITIES: This report excludes the impact of nonregulated activities.

I certify	that to the best of my	knowledge and belief this is a true and correct report:
Date:	1/30/98	
		Senior Director

SUPPLEMENTAL FINANCIAL DATA TO PSC FOR THE MONTH ENDED November, 1997

Line			Average		Average
# Additions: 1 Plant in Service 2 Plant Under Construction 3,597,866 3,513,690 3,507,935 2 Plant Under Construction 3,597,866 3,513,690 3 0,582,27 2 12,833 20,582 3 Property Heid For Future Use 0 0 3 3 22 4 Materials & Supplies 11,149 13,649 13,649 13,723 Citer Additions: 5 Cash Requirements 7,723 7,252 7,205 6 MemoryCall 10,675 10,912 10,849 7 Yellow Page Imputation 22,427 22,422 22,367 8 Total Additions 3,670,712 3,589,210 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,628,677 1,620,500 10 Accumulated Deferred Income Taxes 253,273 246,073 246,805 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits 10 Incomer Credit - Pre 1971 12 Customer Deposits 13 Cash Advanced Thru Operations 14 Vavirage Deferred Liability Balance 0 0 0 0 15 Total Deductions: 15 Total Deductions 17 Net Operating Income (NOI) 18 Allowance Funds 19 Less: (Interest on Customer Deposits 19 Cless: (Interest Deposits 19 Cless: (Interest Expenses on Deferred Liability (National Customer Customer Deposits 19 Cless: (Interest Expenses on Deferred Liability (National Customer Customer Deposits 19 Cless: (Interest Expenses on Deferred Liability (National Customer Customer Customer Custom	Line		Monthly	Average	•
Additions: Plant In Service				<u> </u>	
Plant Under Construction 20,872 21,283 20,582 3 Property Held For Future Use 0 3 2 2 4 Materials & Supplies 11,149 13,649 13,473 City For Additions:	-	Additions:			
Plant Under Construction 20,872 21,283 20,582 3 Property Held For Future Use 0 3 2 2 4 Materials & Supplies 11,149 13,649 13,473 City For Additions:	1	Plant In Service	3.597.866	3 513 690	3 507 935
3 Property Held For Future Use 4 Materials & Supplies Other Additions: 5 Cash Requirements 7,723 7,252 7,205 6 MemoryCall 10,675 7 Yellow Page Imputation 22,427 8 Total Additions 3,8670,712 3,589,210 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 10 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 11 Unamortized Investment Credit - Pre 1971 10 10 10 11 12 Customer Deposits 2,711 2,695 2,681 0,ther Deductions: 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 10 15 Total Deductions 1,590,503 1,590,506 1,588,697 17 Net Operating Income (NOI) 14,755 2,70,713 2,94,622 Adjustments to NOI: 18 Allowance Funds 100 1,590 1,690			• • • • • • • • • • • • • • • • • • • •	-11	
4 Materials & Supplies 11,149 13,649 13,473 Other Additions: 7,723 7,252 7,205 6 MemoryCall 10,675 10,912 10,849 7 Yellow Page Imputation 22,427 22,422 22,367 8 Total Additions 3,670,712 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 10 Accumulated Deferred income Taxes 253,273 246,073 246,806 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits 2,711 2,695 2,681 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 1 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI)	_		•		
Cher Additions:		· •	•	_	_
5 Cash Requirements 7,723 7,252 7,05 6 MemoryCall 10,675 10,912 10,439 7 Yellow Page Imputation 22,427 22,422 22,367 8 Total Additions 3,670,712 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 10 Accumulated Deferred Income Taxes 253,273 246,073 246,000 10 Accumulated Deferred Income Taxes 253,273 246,073 246,000 11 Unamortized Investment Credit - Pre 1971 10 10 10 11 12 Customer Deposits 2,711 2,695 2,681 Other Deductions: 27,182 123,699 123,719 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270		· ·	77,140	10.040	10,410
6 MemoryCall 10,675 10,912 10,849 7 Yellow Page Imputation 22,427 22,422 22,367 8 Total Additions 3,670,712 3,589,210 3,582,414 Deductions: Under Color Col	5	 	7 723	7 252	7 205
7 Yellow Page Imputation 22,427 22,422 22,367 8 Total Additions 3,670,712 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,620,607 1,620,500 10 Accumulated Deferred Income Taxes 253,273 246,073 246,805 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits 2,711 2,695 2,681 Other Deductions: 2,711 2,695 2,681 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 1 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 1 1,590,056				• •	· · · · · · · · · · · · · · · · · · ·
8 Total Additions 3,670,712 3,589,210 3,582,414 Deductions: 9 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 10 Accumulated Deferred Income Taxes 253,273 246,073 246,805 11 Unamortized investment Credit - Pre 1971 10 10 11 12 Customer Deposits 2,711 2,695 2,681 Other Deductions: 2,711 2,695 2,681 31 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 3 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 3 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 All John Cash Cash Cash Cash Cash Cash C			•		
Deductions:	•	renow rage imputation	22,421	22,422	22,307
9 Accumulated Depreciation 1,687,013 1,626,677 1,620,500 10 Accumulated Deferred Income Taxes 253,273 246,073 246,806 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits 2,711 2,695 2,681 Other Deductions: 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 1 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 25 Federal Income Tax Adjustment - Net # 6 70 76 26 Federal Income Tax Adjustment - Net # 68 514 549 20 Other Operating Income & Expense 1,839 3,084 3,192 <th>8</th> <th>Total Additions</th> <th>3,670,712</th> <th>3,589,210</th> <th>3,582,414</th>	8	Total Additions	3,670,712	3,589,210	3,582,414
10 Accumulated Deferred Income Taxes 253,273 246,073 246,806 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits 2,711 2,695 2,681 Other Deductions: 2,711 2,695 2,681 Other Deductions: 127,182 123,699 123,719 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Beferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 14,755 270,713 294,622 Adjustments to NOI: 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 4 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 18,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeilSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%		Deductions:			
10 Accumulated Deferred Income Taxes 253,273 246,073 246,806 11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits Other Deductions: 2,711 2,695 2,681 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NCI: 3 100 1,090 1,167 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538	9	Accumulated Depreciation	1,687,013	1.626.677	1,620,500
11 Unamortized Investment Credit - Pre 1971 10 10 11 12 Customer Deposits Other Deductions: 2,711 2,695 2,681 13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 3 100 1,090 1,167 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment - Net # 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710)	10	Accumulated Deferred Income Taxes	•	•	•
12 Customer Deposits	11	Unamortized Investment Credit - Pre 1971			,
Other Deductions: 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 1 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1839 3,084 3,192 24 Affiliated Charges 45 493 558 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income	12	Customer Deposits		· · · · · · · · · · · · · · · · · · ·	
13 Cash Advanced Thru Operations 127,182 123,699 123,719 14 Average Deferred Liability Balance 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) Adjustments to NOI: 3 270,713 294,622 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% N/A 41,18% <			-,	2,000	2,55
14 Average Deferred Liability Balance 0 0 0 0 15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI) 14,755 270,713 294,622 Adjustments to NOI: 3 100 1,090 1,167 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of	13		127 182	123 699	123 719
15 Total Deductions 2,070,189 1,999,154 1,993,717 16 Rate Base 1,600,523 1,590,056 1,588,697 17 Net Operating Income (NOI)		·	•	= '	
17 Net Operating Income (NOI) Adjustments to NOI: 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 80 80 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 MemoryCall 14 (479) (710) 25 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 0 8 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio		- · · · · · · · · · · · · · · · · · · ·	•		
Adjustments to NOI: 18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio	16	Rate Base	1,600,523	1,590,056	1,588,697
18 Allowance Funds 100 1,090 1,167 19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%	17		14,755	270,713	294,622
19 Less: Other Expenses 60 855 959 20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%	40	-,	100	4.000	4 467
20 Less: Interest on Customer Deposits 15 177 191 21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%				•	·
21 Lobbying Expense Adjustment - Net # 6 70 76 22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%					
22 Federal Income Tax Adjustment 68 514 549 23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BeliSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%					
23 Other Operating Income & Expense 1,839 3,084 3,192 24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%				· -	· · ·
24 Affiliated Charges 45 493 538 25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%		•	••	- · · · · · · · · · · · · · · · · · · ·	• . •
25 MemoryCall 14 (479) (710) 26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19.10% 18.99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%		· · · · · · · · · · · · · · · · · · ·	• • •		
26 Yellow Page Imputation 170 3,881 3,355 27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%			· ·		
27 Less: Interest Expense on Deferred Liab (Net) 0 0 0 28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%		•	• •		, ,
28 Adjusted Net Operating Income 16,922 278,334 301,639 29 Rate of Return 12,69% 19,10% 18,99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40,91% N/A 41,18%				· ·	•
29 Rate of Return 12.69% 19.10% 18.99% 30 Average BellSouth Telecommunications, Inc. Debt Ratio 40.91% N/A 41.18%			_	•	•
30 Average BellSouth Telecommunications, Inc. Debt Ratio 40.91% N/A 41.18%	28	Adjusted Net Operating Income	16,922	278,334	301,639
30 Average BellSouth Telecommunications, Inc. Debt Ratio 40.91% N/A 41.18%	29	Rate of Return	12.69%	19.10%	18,99%
	30	Average BellSouth Telecommunications, Inc. Debt Ratio			
		•			

CONTINUING SURVEILLANCE CONSIDERATIONS. Estimate the effect on net operating income of very significant known changes occurring within the period covered by the report which are not fully reflected in the revenue and expense amounts shown in the report.

(\$ in Millions)

12
Month Months-to-Date
Adjust, to Income for Effect of Known Changes 10.0M -4.3M

As estimated by Commission Staff

BELLSOUTH TELECOMMUNICATIONS, INC. EXPENSE MATRIX/TPSC INTRASTATE November, 1997

CURRENT MONTH

•	SALARIES			OTHER	NET
	& WAGES	BENEFITS	RENTS	EXPENSES	ACTIVITY
PLANT SPECIFIC OPERATIONS					
NETWORK SUPPORT	45,877	8,565	1 240	000 070	
GENERAL SUPPORT	606.969	134,147	1,348	289,673	345,463
CNTRL. OFC. SWITCHING	1,214,484	254,688	1,084,294	2,654,932	4,480,342
OPERATOR SYSTEMS	1,002	254,668	123 0	1,001,356 213,130	2,470,651
CNTRL. OFC. TRANSMISSION	592,259	126,395	(151,719)		214,394
INFOR, ORIGINATION/TERM	424,903	87,777	(131,719)	353,364 164,403	920,299
CABLE & WIRE FACILITIES	3,253,495	695,269	517,183	164,492 1,492,976	677,171
	0,200,700	093,209	317,103	1,492.970	5,958,923
TOTAL PLANT SPECIFIC	6,138,989	1,307,103	1,451,229	6,169,923	15,067,243
PLANT NONSPECIFIC OPERATIONS					
OTH. PROP., PLANT & EQUIP	(146,262)	(48,431)	0	(160,512)	(355,205)
NETWORK OPERATIONS	2,217,686	647,998	(657)	1,069,055	3,934,082
ACCESS EXPENSE	0	0	0	201,265	201,265
	2,071,424	599,567	(657)	1,109,808	3,780,142
CUSTOMER OPERATIONS EXPENSE					
MARKETING	408,422	90,537	2,226	3,322,270	3,823,455
CUSTOMER OPERATIONS	4,266,757	784,738	1,204	4,762,741	9,815,440
TOTAL CUSTOMER OPERATIONS	4,675,179	875,275	3,430	8,085,011	13,638,895
CORPORATE OPERATIONS EXPENSE				·	
EXEC. AND PLANNING	114,542	27,111	23	97,784	239,460
GENERAL AND ADMINISTRATIVE	2,017,007	494,423	2,494	14,587,014	17,100,938
PROV FOR UNCOLLECT. NOTES REC	0	0	0	0	0
TOTAL CORP. OPERATIONS	2,131,549	521,534	2,517	14,684,798	17,340,398

BELLSOUTH TELECOMMUNICATIONS, INC. MONTH ENDING November, 1997

MONTHLY REPORT OF TENNESSEE REVENUES, EXPENSES AND INVESTMENTS - TELEPHONE COMPANIES

CONTRACTOR OF THE PROPERTY OF	AMOUNT FOR THE	OR THE MONTH :	1 4 4		YEAR-TO-DATE		12 MONTHS-1	S-TO-DATE	
100 miles (a) (a) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	2	MIEKSIAIES IS INIKASIAIE	C. INTRASTATES.	COMBINED	INTERSTATE	NITRASTATE	COMBINED	INTERSTATE	INTRASTATE
	1	, , , , , , , , , , , , , , , , , , , ,		101	1 M 12	(6)	(a)	E	0
OPERATING REVENUES									
1 Local Revenues (5000 to 5069)	84,667	0	R4 667	805 853	•	610			
2 Access Revenues (5080 to 5084)	39 537	32 599	•	467.033	0 11	•	875,780	ō	975.780
3 Long Distance Revenues (5100 to 5169)	8 260	305		315,154	CA, BOO		489.238	401.728	97,512
4 Miscellaneous Revenues (5200 to 5270)	4.531	766		20,703	3//8		95,817	3,958	91,859
5 Uncollectible Revenues (5300 to 5302)	1,036	138	888	11 174	10,880	39,212	55,855	10,701	45,154
6 Total Operating Revenues (L.1 to L.4 less L.5)	135 958	33 764		4 4 7 7 0 4 0	104'1	EL/A	11,768	1.480	10,308
			105,194	D & O' /) & '	361,646	1,096,202	1,614,922	414,825	1,199,997
OPERATING EXPENSES									
7 Plant Specific Expenses (6110 to 6441)	20 080	5.021	16 067	730 030					
8 Plant Nonsoecific Fxo (8510 to 8540)	2002	700	100'01	105,202	64,432	187,919	272,180	69,442	202.738
O Decretation & Amortivetics (8580 to 8585)	200.00	+07'I	19/5	16,331	19,053	57,278	82.758	20 712	82 044
	067'86	10,2/0	29,020	422,352	110,314	312,038	482 404	120 848	244 758
to customer Operations Exp (6610 to 6623)	16,702	2,937	13,765	153,884	32,238	121 R48	173.670	200 00	DC 1.150
11 Corporate Operations Exp (6710 to 6790)	22.27	4,937	17,340	129,119	30 708	08 411	009034	20,000	136,77
12 Other Operating Taxes (7230 + 7240)	5,694	1,242	4.452	78 023	48 000	100	000,201	30,408	116,122
13 Federal Income Taxes (7210 + 7220 + 7250)	15,930	4.486	777 11	01000	000,01	28, 28,	518,07	16,900	58,913
14 Total Operating Expenses (L7 to L13)	125,048	30,179	P. P	020.000	000,83	OBC'AG	103,870	30,787	73,103
15 Net Operating Income (L6 minus L14)	10,910	3 585	7 126	977 886	575,5UE	CA/COM	1,324,223	331,768	082,455
16 Nanop Inc (7100,7310 to 7370)-(7410 to 7450)	1969	(47.5)	400.	07,003	176,07	190,408	280,689	63,157	207,542
17 Interest Expense (7510 to 7540)	7777	900	400.0	101.01	(63)	733	1.677	143	1,534
18 Extraordinary Hams (7810 to 7840)		B05.	000.5	/AC'76	12,888	39,689	170,00	14,743	45,288
19 Nomeoutable Income Name (7000)		5 6	-	0	0	0	0	•	0
20 Med formers		9 !	5	•	0	0	0	0	
Alleryal bad 07	4.48/	1,922	2,565	210,821	65,380	151,442	232,335	68.557	163 778
								7	

1 1 1	31 (b) 12 (m) (m) (m) (m) (1,256,674 (m) (m) (1,732,608	CONTRACTOR OF THE CONTRACTOR O	TENS COLUMN (A)	SHEET TIENS OF THE STATE OF THE	IN COMMON THE PROPERTY OF THE		・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・
4,857,364 1,259,874 3,588,490 4,732,608	4,857,364 1,256,874 3,566,490 4,732,608	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			ANCE SHEET HEMS SAME SAME SAME SAME SAME SAME SAME S	ED BALCANCE SHEET THEMS AND	SELECTED BALANCE SHEET TEMS AND SHEET TO SHEET T
0 0		1,000,000, 0.000,000, 4,000, 4,000,	4,857,364 1,258,674 3,598,490 4,732,608	0.2690) 4.857,364 1.258.874 3.598.490 4.722.608	(2110 to 2890) 4.857,364 1,258 874 3,588 490 4 732 60B	ervice (2110 to 2690) 4,857,364 1,258,874 3,598,490 4,722,608	with Service (2110 to 2690) 4.857.364 1.258.874 3.588.480 4.732.608
	0 0	0 0	0 0 (200	e Use (2002)			
28,447 6,838 19,609 27.7	6,838	6,838	0,838	(2003 to 2004) 28.447 6.838	(2003 to 2004) 28.447 6.838	(2003 to 2004) 28.447 6.838	(2003 to 2004) 28.447 6.838
				(5002)	(5002)	(5002)	(5002)
	0 40	0 40	0 0 0 0	0 0 0 (cnz) nov	0 0 0 (cnz) nov	0 0 0 (cnz) nov	0 0 0 (cnz) nov
3,865	3,865	3,865	3,865	14,903 3,865	14,903 3,865	14,903 3,865	14,903 3,865
5				100 to 3600 less 3300) 2,303,378	100 to 3600 less 3300) 2,303,378	100 to 3600 less 3300) 2,303,378	100 to 3600 less 3300) 2,303,378
	•	•	23 010	Tax Credit (4320)	Tax Credit (4320)	Tax Credit (4320)	Tax Credit (4320)
,			23.010	Tax Gredit (4320) 23,010	Tax Gredit (4320) 23,010	Tax Gredit (4320) 23,010	Tax Gredit (4320) 23,010
2,303,378 23,010	2,303,378	300) 2,303,378 23,010	3300) 2.:	100 to 3600 less 3300) 2.: Tax Credit (4320)	100 to 3600 less 3300) 2.: Tax Credit (4320)	100 to 3600 less 3300) 2.: Tax Credit (4320)	100 to 3600 less 3300) 2.: Tax Credit (4320)
2303.378 23.010 340.598	2,303,378 2,303,378 23,010	300) 2,303,378 23,010	3300) 2.:	100 to 3600 less 3300) 2.:	100 to 3600 less 3300) 2.:	100 to 3600 less 3300) 2.:	100 to 3600 less 3300) 2.:
		(000	004) (1888 3300) (4320)	(2003 to 2004) Nert (2005) 1) 10 to 3600 tess 3300) Tax Credit (4320)	(2003 to 2004) Nert (2005) 1) 10 to 3600 tess 3300) Tax Credit (4320)	(2003 to 2004) Nert (2005) 1) 10 to 3600 tess 3300) Tax Credit (4320)	(2003 to 2004) Nert (2005) 1) 10 to 3600 tess 3300) Tax Credit (4320)

TYPE OF SERVICE	RESIDENCE	BUSINESS	TOTAL
33 1 Party		100	(U) 30 (U)
34 2 Party			
35 4 Party			
36 Multi Party		·	
37 Other			
38 Total	1.857.087	762,263	Z.619.350

INSTRUCTIONS

- 1. This report is required of telephone companies which had operating revenues for the preceding year in excess of \$1,500,000 as provided in the Commission's rules. Prepare on a typewriter and file within 60 days after the end of the calendar month covered by the report. Show amounts adjusted to the nearest thousand dollars unless directed otherwise.
- If Tennessee data is not available for multistate companies, include total company operations under the combined columns and note that the data represents total company.
- If any amount for the current month differs materially from that for the previous month a year ago and the difference is not self explanatory, annotate the amount and explain the occasioning facts under "Remarks".
- 4. Average for the 12 Months-To-Date shall be computed on an average monthly balance basis.

__REMARKS

- 1. INTRA-COMPANY INVESTMENT COMPENSATION: Beginning October 1985, Intra Company Investment Compensation was journalized to Account 671, Operating Rents, on a combined basis subject to taxation. Operating rents are included in Plant Specific and Corporate Operations Expense. Prior to October 1985, comparable costs referred to as Compensation-Net were likewise included in Other Operating Expenses but were reflected net of tax.
- 2. NET OPERATING INCOME: White page contributions are reflected in the respective expense and income categories.
- 3. LONG TERM DEBT: Amounts shown on line 32 include Funded Debt and Other Long Term Debt.
- 4. NONREGULATED ACTIVITIES: This report excludes the impact of nonregulated activities.

I certify that t	o the best of my knowledge and be	elief this is a true and correct report:
- 1	30/98	(Signed) Hal Palsant Senior Director
		(/

SUPPLEMENTAL FINANCIAL DATA TO PSC 3.01 FOR THE MONTH ENDED November, 1997

Line #		Average Monthly Balance	Average YTD	Average for 12 MTD
1	Additions: Plant In Service	3,597,866		
2	Plant Under Construction	20,872	3,513,690	3,507,935
3	_	20,872	21,283	20,582
4	Materials & Supplies	11,149	3	2
	Other Additions:	11,140	13,649	13,473
5	Cash Requirements	7,723	7,252	7,205
6	Total Additions	3,637,610	3,555,877	3,549,197
	Deductions:			
7	Accumulated Depreciation	1,814,245	1 747 400	. ===
8	Accumulated Deferred Income Taxes	253.273	1,717,460 246,073	1,707,689
9	Unamortized Investment Credit - Pre 1971	10	10	246,806 11
10	Total Deductions	2,067,528	1,963,543	1,954,506
11	Rate Base	1,570,082	1,592,334	1,594,691
12	Net Operating Income (NOI)	7,328	190,409	207,542
13	Rate of Return	5.60%	40.044	
14	Average BellSouth Telecommunications, Inc. Debt Ratio	40.91%	13.04%	13.01%
15	Average BellSouth Telecommunications, Inc. Debt Cost	6.47%	N/A	41.18%
		9.4776	N/A	6.44%

CONTINUING SURVEILLANCE CONSIDERATIONS. Estimate the effect on net operating income of very significant known changes occurring within the period covered by the report which are not fully reflected in the revenue and expense amounts shown in the report.

(\$ in Millions)

Adjust: to Income for Effect of Known Changes

Month
Months-to-Date
10.0M
-4.3M

As estimated by Commission Staff

BELLSOUTH TELECOMMUNICATIONS, INC. EXPENSE MATRIX/TPSC INTRASTATE November, 1997

CURRENT MONTH

	SALARIES			OTHER	NET
	& WAGES	BENEFITS	RENTS	EXPENSES	ACTIVITY
PLANT SPECIFIC OPERATIONS					
NETWORK SUPPORT	45,877	8.565	1,348	289.673	345,463
GENERAL SUPPORT	606,969	134,147	1,084,294	2.654.932	4.480.342
CNTRL. OFC. SWITCHING	1,214,484	254,688	123	1,001,356	2,470,651
OPERATOR SYSTEMS	1,002	262	0	213,130	214,394
CNTRL. OFC. TRANSMISSION	592,259	126,395	(151,719)	353,364	920,299
INFOR. ORIGINATION/TERM	424,903	87,777	0	164,492	677,171
CABLE & WIRE FACILITIES	3,253,495	695,269	517,183	1,492,976	5,958,923
TOTAL PLANT SPECIFIC	6,138,989	1,307,103	1,451,229	6,169,923	15,067,243
PLANT NONSPECIFIC OPERATIONS					
OTH. PROP., PLANT & EQUIP	(146,262)	(48,431)	•	(400 540)	(055 005)
NETWORK OPERATIONS	2,217,686	647,998	0 (657)	(160,512)	(355,205)
ACCESS EXPENSE	2,217,000	0-1,530	. (637)	1,069,055 201,265	3,934,082 201,265
			<u>_</u>	201,200	201,203
	2,071,424	599,567	(657)	1,109,808	3,780,142
CUSTOMER OPERATIONS EXPENSE					
MARKETING	408.422	90.537	2,226	3,322,270	2 022 455
CUSTOMER OPERATIONS	4,266,757	784,738	1,204	4,889,113	3,823,455 9,941,812
	1,200,707	704,700	1,207	7,005,113	3,341,012
TOTAL CUSTOMER OPERATIONS	4,675,179	875,275	3,430	8,211,383	13,765,267
CORPORATE OPERATIONS EXPENSE				•	
EXEC. AND PLANNING	444 540	67.444			
GENERAL AND ADMINISTRATIVE	114,542 2,017,007	27,111 494,423	23	97,784	239,460
PROV FOR UNCOLLECT, NOTES REC.	2,017,007	494,423 0	2,494	14,587,014	17,100,938
			0	0	0
TOTAL CORP. OPERATIONS	2,131,549	521,534	2,517	14,684,798	17,340,398